



KATEK
Lead the category

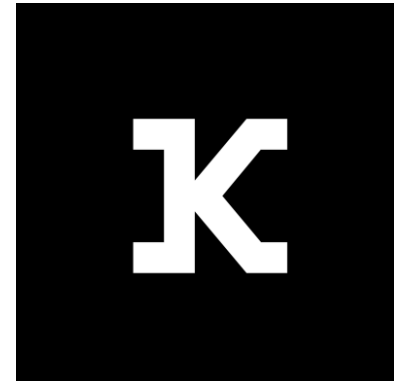
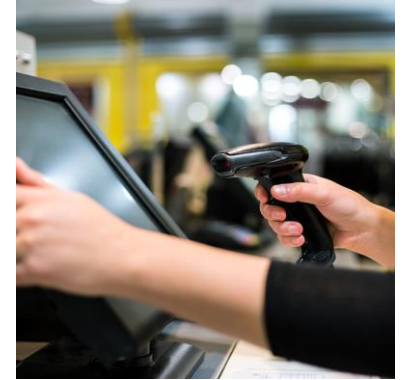
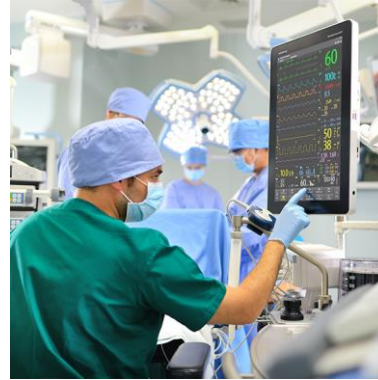
The Making of an European Power House in High Value Electronics
YTD Q2 2022

Clear Vision for the Future

To make KATEK the leading
European power house for
high-value electronics (HVE)

Mission Statement

We are a leader in the field of HVE
targeting attractive growth markets
such as eMobility, Solar, and
Healthcare



KATEK raises sales forecast to over EUR 615 million after strongest half-year in company history

H1/22 Highlights

Growth

- Sales in H1/2022 up 16,6% yoy to 315,9 MEUR
- Strong growth impulses from high-value electronics areas renewables/solar (+129,2% yoy) and tele-care/healthcare (+131,2% yoy).

Operating Margin

- Operating result (EBITDA adj.) up by 26,1% to 16,9 MEUR
- Successful counteraction to price pressure on material and other costs through price increases with initial positive effects on gross margin in Q2/22

Outlook

- Sales target for 2022 raised due to strong run rate in Q2/2022, high order backlog and high book-to-bill ratio
- Earnings forecast is confirmed, no change in mid term targets.

M&A

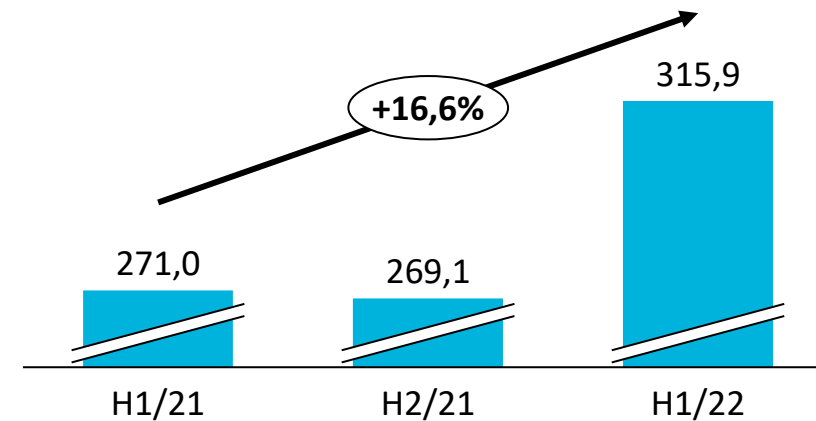
- Acquisition of Canadian SigmaPoint in final closing steps
- Additional Sales volume from first-time consolidation after closing of 20,0 MEUR for the rest of 2022

KATEK keeps its growth momentum despite supply chain challenges – gross margin improvements already visible

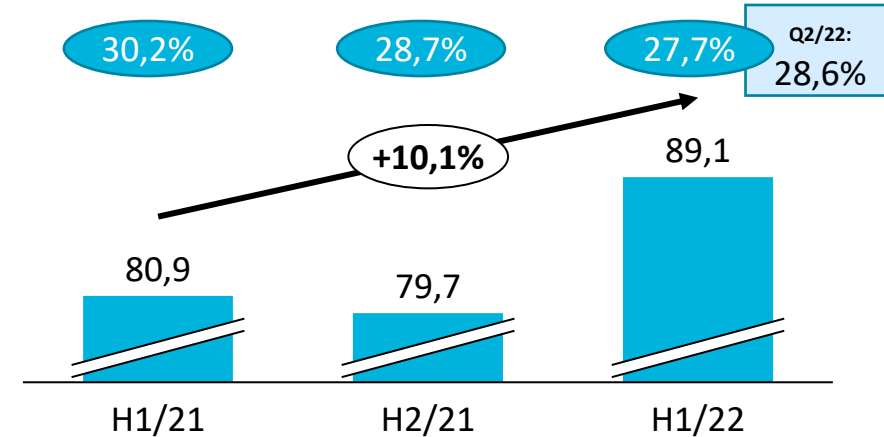
Key Financials H1 2022

- Growth
- Operating Margin
- Outlook
- M&A

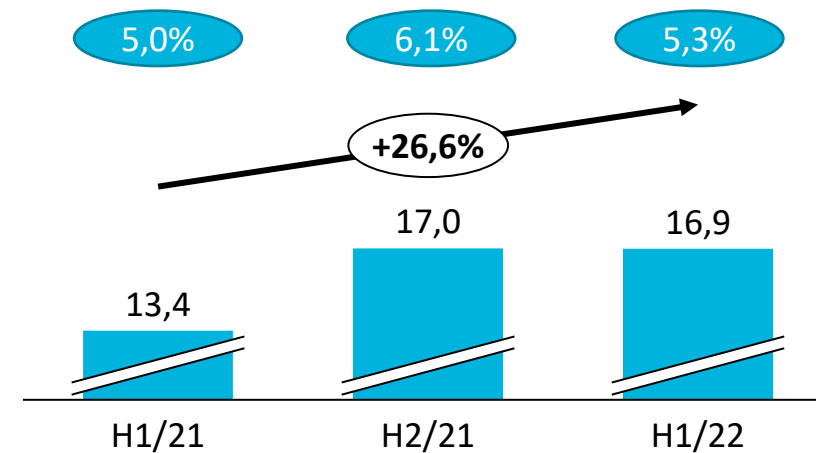
Revenue



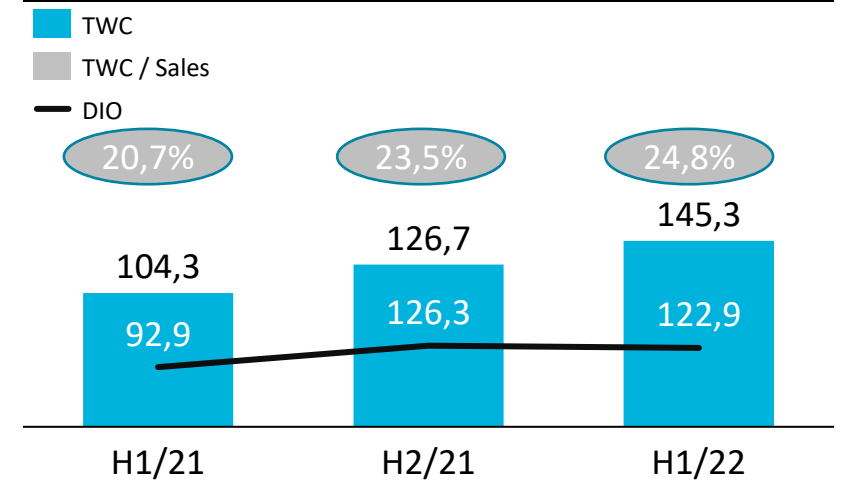
Gross Profit & Gross Margin



EBITDA (adj.) & EBITDA Margin (adj.)



Working Capital

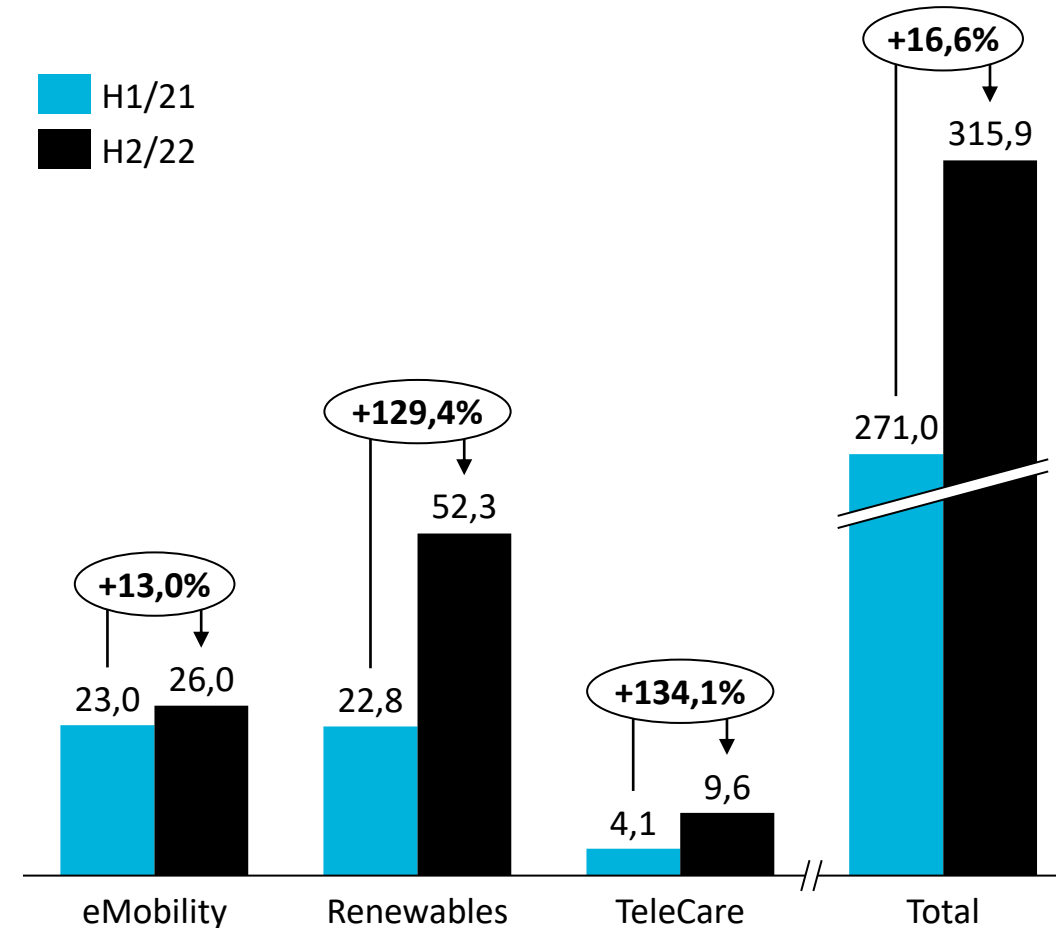


In €m unless otherwise stated

Further accelerated Growth H1/22 in High Growth Markets Renewables and TeleCare

Strong Position in High Growth Segments Based on Mega Trends

- Growth
- Operating Margin
- Outlook
- M&A



- Sales in Renewables particularly strong due to wide implementation of green deal policies, with further strong growth expected for rest of 2022 (+65% vs prior year) and following years.
- Solid growth in eMobility despite production process disruptions of KATEK customers. Further significant growth expected with launch of KATEK whitelabel wallbox starting 2023.
- TeleCare sales boosted by high demand, supported by introduction of new models.
- Growth in all three segments still below full potential due to material shortages and production process disruptions

ghostONE – The fully customizable eCharger

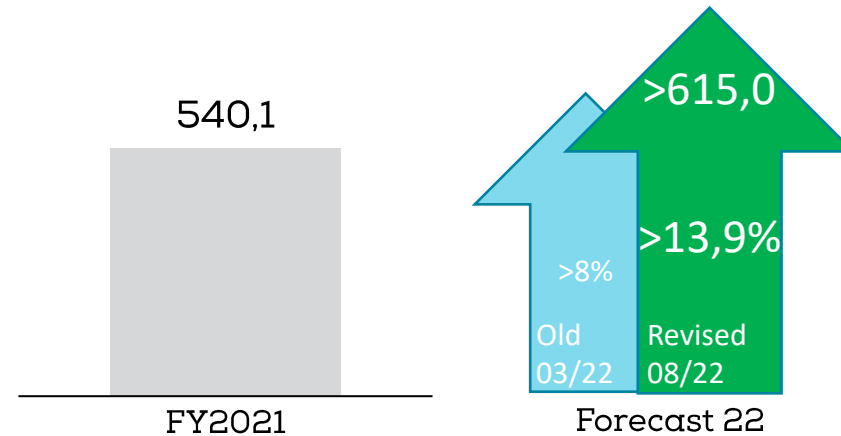
Take the best for your brand.

Hello out there, here comes ghostONE – the ultimate high-tech eCharger you can fully customize to your brand. Fast as lightning, completely cross-linked and highly intelligent, it is one of the world's technology leader. Indeed, this fits perfectly with your brand.

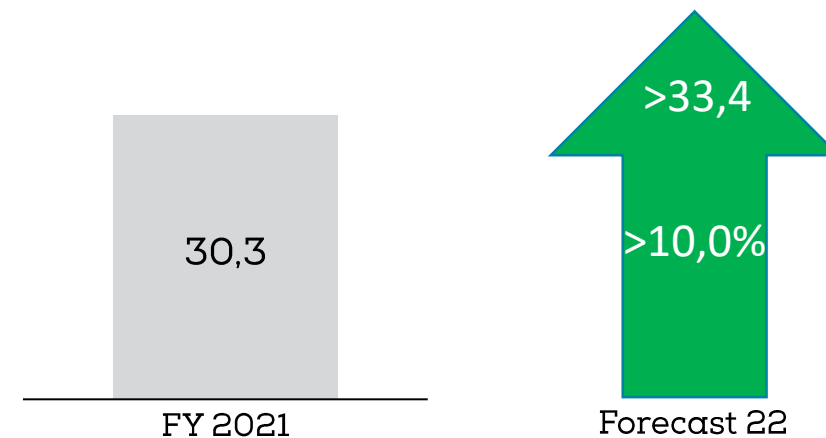


KATEK raises sales forecast to over EUR 615 million after strongest half-year in company history

Organic Revenue growth



EBITDA (adj.) development



- Due to the strong run rate in Q2/22, the high order backlog and the high book-to-bill ratio of over 1.2, KATEK Management Board is raising its sales forecast for FY2022 from the previous 583,3 MEUR to more than 615,0 MEUR.
- Additional >EUR 20.0 volume from SigmaPoint in 2022 after closing
- Earnings forecast is confirmed (EBITDA adjusted: greater than EUR 33.4 million)
- No change in mid term targets.

Outlook 2022

- Growth
- Operating Margin
- Outlook
- M&A

SigmaPoint complements KATEK geographical footprint and allow L2L service in North America

Acquisition of SigmaPoint Technologies Inc.

- Growth
- Operating Margin
- Outlook
- M&A

Site



Customers (selection)



Team



Dan Bergeron
President & CEO



Steve Blouin
P.Eng. VP Engineering
Services



Stephane
Dubreuil
VP of Operations & Supply
Chain



Maité Thibault
CFO

KATEK deal rationale

- Enhance KATEK geographical footprint
- L2L service of KATEK customers in North America
- Sigmpoint with excellent team, lean operations competence
- Impressive customer / project portfolio with substantial growth potential in medical, defense, HLS

Thank you!

